

Find a Sail Provider Agency Agreement

Date: _____

Between:

Find a Sail s.r.o.

- **Address:** Chudenická 1059/30, Hostivař, 102 00 Prague, Czechia
- **Registration:** Prague City Court #C 392921
- **Tax ID:** DIČ CZ19863411
- **Represented by:** [Name of Find a Sail Representative], [Title]
- **E-mail:**

AND

[Provider Name]

- **Address:** [Provider Address]
- **Tax ID / Registration Number:** [Tax ID / Registration Number]
- **Represented by:** [Name of Provider Representative], [Title]
- **E-mail:**

(Each a "Party" and collectively the "Parties")

Whereas

- Find a Sail is a company operating a platform facilitating connections between sailing enthusiasts and sailing schools and providers, and
- Provider is a sailing school or provider wishing to spread its offer to the sailing enthusiasts,

The Parties enter into this agreement to govern their mutual rights and obligations.

1. Purpose and Scope

1.1 Appointment

[Provider] appoints Find a Sail as a non-exclusive agent to promote and facilitate bookings of [Provider's] sailing courses, charters, and experiences ("Sailing Experiences") through the Find a Sail platform ("Platform").

1.2 Nature of Relationship

Find a Sail acts solely as an intermediary, connecting sailing enthusiasts ("Users") with [Provider]. Find a Sail does not manage or take responsibility for delivering the Sailing Experiences.

2. Commission Percentage

2.1 Commission Structure

- **First Year (Reduced Commission):**
A reduced commission rate of 5% will apply to [Provider] for the first year, commencing from the Effective Date of this Agreement.
- **Subsequent Years:**
After the first year, the standard commission rate of 9% as per the General Terms and Conditions ("GTC") will apply unless otherwise agreed in writing.

3. Acceptance of General Terms and Conditions

This Agreement is subject to and governed by the **Find a Sail General Terms and Conditions ("GTC")**, which are incorporated herein by reference. By signing this Agreement, the Provider acknowledges that it has read, understood, and agrees to be bound by the GTC.

The GTC are available at: <https://findasail.com/terms-and-conditions/> and are also provided as an attachment to this Agreement.

4. Execution and Performance

This Agreement becomes effective upon signature by both Parties and remains in effect until terminated in accordance with the GTC.

Signed on behalf of Find a Sail s.r.o.:

Name: [Name of Find a Sail Representative]

Title: [Title]

Date: _____

Signed on behalf of [Provider Name]:

Name: [Name of Provider Representative]

Title: [Title]

Date: _____